IN THE UNITED STATES DISTRICT COURT FOR THE WESTERN DISTRICT OF PENNSYLVANIA

ZEMENCO, INC., Plaintiff

v. CIVIL ACTION NO. 03-175 ERIE

DEVELOPERS DIVERSIFIED, Defendant

STATUS CONFERENCE

Proceedings held before the HONORABLE

SEAN J. McLAUGHLIN, U.S. District Judge,

in Judge's Chambers, U.S. Courthouse, Erie,

Pennsylvania, on Wednesday, December 15, 2004.

APPEARANCES:

ERIC P. REIF, Esquire, (via Phone), appearing on behalf of the Plaintiff.

W. PATRICK DELANEY, Esquire, appearing on behalf of the Defendant.

Ronald J. Bench, RMR - Official Court Reporter

1	PROCEEDINGS
2	
3	(Whereupon, the proceedings began at 9:00 a.m., on
4	Wednesday, December 15, 2004, in Judge's Chambers.)
5	
6	THE COURT: All right, counsel, I don't care which
7	one of you starts to fill me in, what's going on here that you
8	needed me to get involved?
9	MR. DELANEY: Judge, this is a case where you issued
10	an amended case management order back in September that called
11	for dispositive motions to be resolved, I think, by early
12	December or to be filed by early December.
13	MR. REIF: On November 20th.

- Case 1:03-cv-00175-SJM Document 58 Filed 12/01/2005 THE COURT: Was that the first filing deadline for
- 15 dispositive motions, November 20th?
- MR. REIF: That is correct.
- MR. DELANEY: I think Mr. Reif's pretrial as the
- 18 plaintiff was due on the 10th of December. There's been a
- 19 development that I thought made sense to talk with you about.
- 20 That is that this case revolves around the disposition of a
- 21 piece of property on upper Peach --
- THE COURT: Mandy Lane.
- MR. DELANEY: Right. Zemenco has now gone to state
- 24 court and has asked for a Board of Viewers under the original
- 25 condemnation action that was instituted -- I think in 2000,

- 1 Eric?
- 2 MR. REIF: I believe that's right.
- 3 MR. DELANEY: I was not the lawyer with that, but I
- 4 believe that's the correct date. They have the right to do
- 5 that, I didn't know that, for up to six years.
- 6 THE COURT: I thought that state thing was over?
- 7 MR. DELANEY: I did, too, until this all happened.

- 8 But they're ripe for up to six years after the government pays
- 9 you, you can ask for a Board of Viewers saying you want more
- 10 money. Well, they've done that.
- 11 THE COURT: How much were you paid, Mr. Reif?
- MR. REIF: The initial payment, your Honor, was
- 13 \$287,000.
- 14 THE COURT: That's hardly a drop in the bucket,
- 15 right?
- MR. REIF: Well, that's correct. But your Honor
- 17 knows how valuable that property is in this corridor.
- 18 THE COURT: His Honor has never seen it. I'll take
- 19 your word for it.
- MR. REIF: I simply mean the remaining property with
- 21 all the development, this 46-acre parcel which borders Peach
- 22 Street and I-90. It's one of the last remaining undeveloped
- 23 tracts in that area.
- 24 THE COURT: I was being facetious, I know the
- 25 general area of what you're talking about up there. But, in

1 any event, let's get back to the Board of Viewers.

- 3 meet and examine the property today. But I wonder whether
- 4 they'll actually do that.
- 5 THE COURT: What do they do, what's their charge?
- 6 MR. DELANEY: They're to look at the property and
- 7 declare what the value of the loss to Zemenco was, I believe,
- 8 and Mr. Reif can correct me.
- 9 MR. REIF: Your Honor, the process is, and I am not
- 10 an expert with regard to Board of Views. One of my partners,
- 11 Tony Basinski, is handling that aspect of the case.
- 12 THE COURT: Is he there?
- MR. REIF: He is not. He's actually up for the
- 14 viewing today, it's my understanding that's going forward.
- 15 THE COURT: Armed with what little knowledge you
- 16 might have about the Board of Viewers, tell me what your
- 17 understanding is?
- MR. REIF: I certainly understand the procedure.
- 19 Your Honor, the difference between the District Court case and
- 20 the Board of View proceeding is that, one, what happened in
- 21 this case is when the property was condemned initially, what
- 22 Summit Township did, based upon the appraisal Pat had obtained
- 23 from an appraiser by the name of Sammartino, simply volunteered

- 24 the amount contained in his report as an appraisal value for
- 25 the 46 acres that had been condemned as part of this Mandy Lane

- 1 road construction.
- 2 THE COURT: Is that the \$250,000 or whatever?
- 3 MR. REIF: \$287,000. Under the statute that
- 4 pertains to these actions, Mr. Delaney is correct, there is
- 5 then a fairly long period of time to challenge that as being
- 6 adequate or accurate, and the way that is done is to request
- 7 that the Board of View be appointed. Now, the procedure is
- 8 that the Board of View, which has been appointed to inspect the
- 9 property, and then the Board of View actually conducts a
- 10 hearing at which expert testimony is presented. At that
- 11 hearing Mr. Zafiropoulos himself, the owner, could testify.
- 12 But traditionally that's done on the basis of expert testimony.
- 13 And we certainly plan on proceeding with an expert. Now, the
- 14 Board of View makes an award and the parties can either -- the
- 15 challenging party can either accept that amount or there is the
- 16 right to appeal that and actually have a full-blown jury trial
- 17 in the Court of Common Pleas where the whole valuation issue is

- 18 addressed again.
- 19 THE COURT: And then on to the Commonwealth Court, I
- 20 presume?
- 21 MR. REIF: Yes, that could occur. That is the
- 22 procedure. Now, the distinction here is that with regard to
- 23 the condemnation or Board of View proceeding, the entire issue
- 24 is the fair market value of the entire property, not just half
- an acre, but the entire tract immediately before the taking and

- 1 unaffected by the prospect of the taking. And the fair market
- 2 value of the remaining property immediately after the taking.
- 3 And the distinction between those damage issues and the damage
- 4 issues in this case are that here in the District Court, for
- 5 example --
- 6 THE COURT: I understand the distinction, Mr. Reif,
- 7 I know exactly what's going on in District Court. I appreciate
- 8 what you've educated me on so far which I needed. But, as I
- 9 understand it, what's going on here is you had a bargain
- 10 hammered out for what you thought was around \$3.8 million or
- 11 \$3.9 million. Developers, then, I guess you concluded that

- 12 they were in material breach, is that right?
- MR. DELANEY: Yes, and terminated --
- 14 THE COURT: And terminated the agreement. Here's my
- 15 question to first Mr. Reif. Regardless of how this shakes out
- 16 in the Board of Viewers, and let's assume that the Board of
- 17 Viewers ultimately awards some dough that is in excess of what
- 18 Mr. Sammartino awarded --
- MR. REIF: Yes.
- THE COURT: That, of course, that's not on a
- 21 parallel track to this. Would that serve as some type of
- 22 offset for your damages in federal court?
- MR. REIF: Your Honor, I don't believe it would be
- 24 an offset. But my suggestion is this, and Mr. Delaney and I
- 25 have discussed this. His thought was, well, why don't we

- 1 simply stay the District Court action because depending upon
- 2 what the Board of Viewers does, that may help resolve all of
- 3 the litigation. And, your Honor, it's important to realize
- 4 here, and I don't know if your Honor is aware of this fact, but
- 5 because of an agreement entered into by Developers Diversified

- 6 and Summit Township during the development of the Peach Street
- 7 Square shopping center and the actions relating to the
- 8 condemnation and the Mandy Lane portion of property that
- 9 Developers wanted condemned, they have entered into an
- 10 indemnification agreement with Summit Township. So, for
- 11 example, Developers paid the \$287,000. They are also on the
- 12 hook for any attorney's fees or any additional payments made as
- 13 part of this Board of Viewer proceeding. So all of the money,
- 14 to the extent that any money is forthcoming in either the
- 15 District Court action or the Board of View proceeding, will
- 16 come from Developers. And my thought there was this. The
- 17 damage issues are distinct. But it seems to me that perhaps
- 18 this would make sense, and this is just a suggestion that I
- 19 have.
- THE COURT: All right.
- MR. REIF: In the District Court action we would
- 22 proceed to, at least I file our pretrial statement, which would
- 23 define the damage issues before your Honor. And then agree to
- 24 stay the action at least until the Board of Viewers has reached
- 25 a conclusion. Perhaps with whatever amount of money is

- 1 involved in that, then through your Honor or a third-party
- 2 maybe, we could sit down and try to mediate or conciliate this
- 3 to see if we could wrap up everything.
- 4 THE COURT: All right, let's go off the record right
- 5 here.
- 6 (Discussion held off the record.)
- 7 THE COURT: Back on the record. Go ahead.
- 8 MR. DELANEY: I was just saying off the record that
- 9 I found the case confusing because I don't see the distinction
- 10 between the claims in District Court and the claims in the
- 11 condemnation proceeding.
- 12 THE COURT: Let's do it this way. Let's roll it all
- 13 the way back. First of all, tell me, articulate for me what
- 14 you think the nature of the claim is before me, and then tell
- 15 me what you think the nature of the claim is there and why they
- 16 are not distinct?
- MR. DELANEY: All right. It was my view that the
- 18 plaintiff had pled and seem to respond to discovery by
- 19 indicating that the plaintiff had two causes of action or two
- 20 theories of recovery. One as a breach of contract -- you

Case 1:03-cv-00175-SJM Document 58 Filed 12/01/2005 terminated this \$3.9 million contract to buy my property, and

- 22 you did it improperly and I want the benefit of the bargain.
- 23 Now, the difficulty with that is that the contract that was
- 24 supposedly breached by my client when they declared the
- 25 termination contains a limitation of damage clause that says if

- 1 we breach, you get the amount of money that is sitting in
- 2 escrow, which I think is \$20,000. And that's the limitation on
- 3 your damages. And then I thought, well, they've made other
- 4 allegations here --
- 5 THE COURT: Contract?
- 6 MR. DELANEY: It relates to contract. But it's
- 7 essentially a fraud in inducement. You entered into this
- 8 contract never intending to perform. Trying to dupe us into
- 9 giving an easement for Mandy Lane, and when that failed, you
- 10 went to Summit Township and convinced them to condemn the
- 11 property and you now owe us damages.
- 12 THE COURT: Which purely is a legal matter if true,
- 13 would nullify the effect of that limitation of damages clause?
- MR. DELANEY: It does. But then you have two

- 15 problems. One, the Third Circuit recognizes and the Supreme
- 16 Court recognizes a privilege for any person or entity
- 17 petitioning government for any reason. We've pled that.
- 18 THE COURT: First Amendment?
- MR. DELANEY: Essentially. Akin to the
- 20 Noerr-Pennington privilege in an antitrust case. Secondly, if
- 21 there's a fraud inducement, if the grand conspiracy failed,
- 22 what have they lost. They've lost the property that's been
- 23 condemned. The value of which is going to be established by
- 24 the Board of Viewers. And that seems to be almost a collateral
- 25 estoppel. So when Mr. Reif and I began talking about

- 1 scheduling, I said, well, I really do need to file this
- 2 dispositive motion, I want to file a dispositive motion on my
- 3 privilege issue under Noerr-Pennington on fraud of inducement.
- 4 I want to file a dispositive motion on limitation of damages if
- 5 you're claiming a breach of contract. I have asked Mr. Reif in
- 6 the past what are the damages, what damages are different here
- 7 than what you're claiming in the condemnation proceeding. And

- 8 he has consistently indicated that they are different, but I
- 9 don't know what they are.
- MR. REIF: Your Honor, let's address that issue
- 11 briefly, if I may. First of all, with regard to dispositive
- 12 motions, we have a pretrial order that required any such
- 13 motions be filed by the 20th. And Mr. Delaney in discussions,
- 14 and I have made it clear to him and included it in a letter,
- 15 that we were not agreeing to waive any deadline. Moreover,
- 16 with regard to the dispositive motions, and we can view the
- 17 facts differently, I think that in terms of what I understand
- 18 the applicable law to be, Developers has a problem in the sense
- 19 that several months ago I served them with 30 or 35 requests
- 20 for admissions. That for some reason they overlooked or missed
- 21 the deadline and they have never been answered. So with regard
- 22 to the dispositive motion issue, I think we can clear that
- 23 hurdle.
- But more importantly, your Honor, with regard to
- 25 what is distinct in the damage claims, even if you simply look

1 at our complaint, we are entitled to recover any damages that

- 2 naturally would flow from the breach. It's not simply the loss
- of the benefit of the bargain. To cite two or three examples.
- Categories of damage that are entirely different -- addressed
- the Board of View proceeding, are things such as continued debt 5
- service on the property. The condemnation of that particular
- parcel of land. The effect also of eliminating the sales bond,
- that Zemenco had to display these manufactured housing models
- which get sold as part of its development on the property. And
- 10 at the time the condemnation occurred there were 36 or 39 units
- in place. The plan for that property called for as many as in 11
- excess of 150 units all together and the land is there. But
- the number of experts that deal with the development of these 13
- types of properties will tell you that it is absolutely
- essential to have a sales lot on-site to develop those 15
- manufactured housing developments properly and successfully.
- So that wiped out that ability and that creates a category of 17
- 18 damages where you have, among other things, lost rentals that
- would be achieved or reasonably could be achieved by having 19
- 20 additional units in place.
- The other thing that happened, your Honor, is that 21
- because Zemenco's development of the property was stopped dead 22
- in its tracks when the property was condemned and no closing

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- 24 occurred, the rentals -- the rental payments that are
- 25 generated, monthly rentals by having 36 to 39 units, is not

- 1 adequate to service the debt on the property or has not been
- 2 adequate. So what has happened to Zemenco since the
- 3 declaration of default was declared in 1999 by Developers, is
- 4 at the time, and Mr. Delaney has these numbers because Mr.
- 5 Zafiropoulos testified to them when he was deposed, at the time
- 6 the total debt on the property, as I recall, was something in
- 7 the range of \$800,000. Today it's \$1.8 million. And Zemenco
- 8 simply had to obtain additional moneys and additional loans to
- 9 try to hold on to the property.
- THE COURT: On this subject of limitation of damages
- 11 provision in this contract, what do you make of that?
- MR. REIF: Your Honor, I do not think under the
- 13 circumstances in this case and this argument is greatly
- 14 bolstered I think by the admissions we have, by their failure
- 15 to respond to the request for admissions, but I recognize that
- 16 the general case law is that those clauses are generally
- 17 enforceable. But there is a line of case law, I can't cite the

- 18 cases to you off the top of my head, that basically stand for
- 19 the proposition that these liquidated damage provisions however
- 20 are not enforceable if the liquidated damage amount is grossly
- 21 out of proportion to the damages.
- THE COURT: Let me interrupt you for just one
- 23 second, so I make sure I'm tracking you. Is this a truly
- 24 liquidated damage provision or limitation of damage clause?
- MR. DELANEY: It's a limitation of damage clause.

- 1 It contains the words liquidated, but it's a limitation of
- 2 damage clause.
- 3 THE COURT: I'm sorry, Mr. Reif, go ahead.
- 4 MR. REIF: But there is a line of case law that
- 5 stands for the proposition that those clauses, of course, have
- 6 to be looked at in each of, each individual factual setting.
- 7 To over generalize, these are not enforceable in the
- 8 limitation, not only to the proportion of damages that may be
- 9 incurred by the party that supposedly is subject to these and
- 10 the breaching party is well aware of that, when the breach
- 11 occurs.

- Now, in this case, your Honor, the whole reason for
- 13 the declaration of the default was the claim by Developers that
- 14 Zemenco had an absolute obligation to agree to the extension of
- 15 both Downs Drive and Mandy Lane. There is absolutely no
- 16 reference in his agreement to Mandy Lane. And the fact of the
- 17 matter is Developers negotiated both the agreement with Nick
- 18 Scott that refers to Mandy Lane and, also, based upon their
- 19 testimony, when we deposed their corporate representatives in
- 20 Ohio, conceded that they played a role in drafting the
- 21 Scott-Zemenco agreement, and knew exactly what language was in
- 22 there. Now, their only explanation is, well, he should have
- 23 known that because the applicable paragraph also talks to road
- 24 development in conformance with the Summit Township
- 25 transportation plan. Well, more recently, your Honor, we

- 1 deposed Mr. Sterrett, who's the engineer --
- 2 THE COURT: If I could interrupt you just a second,
- 3 Mr. Reif. I'm flipping through the complaint as you're talking
- 4 to me, there is a specific reference in the agreement to Mandy
- 5 Lane. It says Developers agrees to construct --

- 6 MR. REIF: Bear with me, just a minute, your Honor.
- 7 THE COURT: Paragraph 13 of the complaint. Then I
- 8 want to ask you a question. Indented paragraphs seven and
- 9 eight, paragraph 12 of the complaint.
- MR. REIF: What that is referring to, your Honor, is
- 11 the language in the January 11, 1999 development agreement
- 12 which Summit entered into or, I'm sorry, Developers entered
- 13 into with Summit Township. That is not our agreement.
- 14 THE COURT: All right. Let me ask a question about
- 15 this. Is there anything in your agreement that -- is there
- 16 anything in your agreement that references either directly or
- 17 by implication this Mandy Lane business?
- MR. REIF: It's our position, your Honor, it does
- 19 not. Because, first of all, Mandy Lane is not referenced
- 20 anywhere. Secondly, with regard to the transportation plan,
- 21 the fact of the matter is nobody could ever figure out what
- 22 that transportation plan provides, based upon Mr. Sterrett's
- 23 deposition.
- THE COURT: Mr. Reif, hold your thought one second.
- 25 Off the record.

- 1 (Off the Record.)
- THE COURT: Go ahead.
- 3 MR. REIF: What I was going to explain to you very
- 4 simply is that we recently had the depositions of the township
- 5 people who were represented by Mr. Sennett. The transportation
- 6 plan doesn't even --
- 7 THE COURT: What's the transportation plan?
- 8 MR. REIF: Summit Township has a transportation
- 9 plan, a basic transportation plan for the development of its
- 10 road system. In connection with the development of the Peach
- 11 Street Square shopping center, certain amendments, at the
- 12 request of Developers, were made, for example, to the
- 13 transportation plan. And the transportation plan doesn't
- 14 really name any street at all. So there's no way that you can
- 15 tell in looking at it where the given proposed street would be.
- 16 Moreover, with regard to the development of the Peach Street
- 17 Square shopping center, several roads, including what
- 18 eventually ended up being Mandy Lane, were not only relocated
- 19 but renamed.
- Now, Developers has referenced from time to time --

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Case 1:03-cv-00175-SJM Document 58 Filed 12/01/2005 21 I'm sorry, I don't have this exhibit in front of me, an

22 ordinance which was enacted at one point at Developers request

- 23 in connection with the whole Mandy Lane situation. Well, the
- 24 fact of the matter is the effect of that ordinance was not
- 25 reflected in the revised transportation plan until three years

- 1 after the fact, and after all these events had occurred. The
- 2 declared default and everything else. And also with any notice
- 3 for any amendment to the transportation plan that does not go
- 4 to the individual property owners, like a Zemenco or
- 5 Zafiropoulos, it's simply published and will simply state that
- 6 the township proposes or is proposing, among other things, an
- 7 amendment to its transportation plan without identifying what
- 8 that amendment is.
- 9 MR. DELANEY: May I interrupt just a moment. We do
- 10 have a difference as to why, whether Mr. Zafiropoulos, Zemenco
- 11 knew when they entered into the agreement, their intent to
- 12 connect Mandy Lane to Downs Drive. Who cares. I mean for
- purposes of argument, let's assume that he never contemplated
- 14 it. We got to go back to paragraph 20 of the agreement, which

- 15 is attached to the complaint. Which says under (a), if
- 16 purchaser --
- 17 THE COURT: Nick Scott?
- MR. DELANEY: Was originally Nick Scott or his
- 19 assignee. If purchaser defaults, you get to keep deposit.
- 20 There's no other recourse. Now, someone had typed in here
- 21 thinking there are liquidated damages, an issue where you can
- 22 get some curious results.
- 23 THE COURT: Unfair results sometimes.
- MR. DELANEY: Unfair results. But those unfair
- 25 results are typically when --

- 1 THE COURT: A defaulting party gets named.
- 2 MR. DELANEY: A defaulting party gets named for
- 3 paying for more than what is the real damage. I would submit
- 4 what we do is file dispositive motions, argue this. Look,
- 5 there isn't a liquidation clause, it's a limitation of damage
- 6 clause. And in that particular case they are not disfavored by
- 7 the courts, limitation of damage clauses are generally upheld.
- 8 They're not given the same scrutiny as liquidated damage

- 9 clauses are and this is enforceable.
- MR. REIF: This is not a situation where Developers
- 11 took the position that we defaulted. They declared a default
- 12 by my client.
- MR. DELANEY: Let me just respond to that. The
- 14 letter says that this is terminated for -- among the reasons
- 15 for which it is terminated, which you've defaulted. But it's a
- 16 termination.
- 17 THE COURT: Let me say this, I want to ask some more
- 18 general questions, but I appreciate this background. This is
- 19 kind of like the old story about the guy with a bandana across
- 20 his eyes feeling the legs of an elephant trying to figure out
- 21 what he's dealing with. I'm touching every tree in the forest,
- 22 I'm not above it yet so I can get the picture. Let me now try
- 23 to do that. In terms of, I am always instinctively reluctant
- 24 to stay a case unless I know that there are good prudential
- 25 reasons to do it, and that nothing in the meantime can be

- 1 occurring here that materially advances my case, either by way
- 2 of full or partial disposition, that's the first question for

Case 1:03-cv-00175-SJM Document 58 Filed 12/01/2005 you. And let me just say this. Instinctively, particularly

- 4 given this long winding road of condemnation, I am unwilling to
- 5 stay this case. I think I'm unwilling to stay this case, if
- 6 someone can suggest to me that something productive can go on
- 7 here even while that thing is going on here. Here's my
- 8 question. And the question of timeframes came up. Well, I'm
- 9 in charge of timeframes. When people file things and I take a
- 10 more pragmatic approach to it, my question is this. Would
- 11 either of you, I think I've heard from Mr. Delaney -- Mr. Reif,
- 12 would it be your intention, if given the opportunity, on behalf
- 13 of your client to file either a full or partial summary
- 14 judgment motion with me?
- MR. REIF: Would it be my intention to do that, your
- 16 Honor?
- 17 THE COURT: Yes, sir.
- MR. REIF: No, your Honor. What we had planned on
- 19 doing and, again, my thought would be, our thought would be to
- 20 file our pretrial statement, to file an expert's report that
- 21 would elucidate these damage issues that we've been talking
- 22 about. My suggestion, which I think would be practical in
- 23 terms of moving this case forward, would be that Mr. Delaney do
- 24 the same thing. At that point we should have at least the

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25 initial decision from the Board of View in the next few months.

- 1 And depending on what that is, my thought, just from a
- 2 pragmatic standpoint, since Developers, whatever the tab is
- 3 going to be, is going to be paying it.
- 4 THE COURT: By the way, their indemnity agreement
- 5 requires you to pay the freight, not only the legal fees, but
- 6 also will require you to pay any judgment, if you will, that
- 7 the Board of Viewers enters?
- 8 MR. DELANEY: My understanding is, I'm not a party,
- 9 I'm not privy to that agreement, I didn't negotiate it, I don't
- 10 represent DDR on that aspect. But Tim Sennett is representing
- 11 the township. I have the impression that if the Board of
- 12 Viewers were to come back and say, well, you know, it's
- 13 \$387,000, DDR is going to pay the 100, they're going to
- 14 reimburse Summit Township for Tim Sennett's work.
- 15 THE COURT: Where does that leave us, we're only
- 16 about \$3.5 million short?
- MR. REIF: My thought is, your Honor, perhaps at
- 18 that point, which is a few months down the road, then we could

- 19 sit down and revisit these issues and see if there is anyway we
- 20 can resolve everything. If we can't --
- THE COURT: I'm not disparaging the approach out of
- 22 the box, but it doesn't strike me as productive or practical,
- 23 and I'll tell you why. Let me come back to this question about
- 24 summary judgment motions. If you're right on your liquidated
- 25 damage clause, then that's the end of the ball game, isn't it?

- 1 MR. DELANEY: Unless they provide a fraud
- 2 inducement -- convince you there is a privilege there.
- THE COURT: Trims the sails off the case somewhat.
- 4 I'm not suggesting you are, but if you are right, doesn't that
- 5 reconfigure this case somewhat, wouldn't that even be --
- 6 whether he's successful or not, either way, isn't that an
- 7 inducement at that point to further settlement discussions?
- 8 MR. DELANEY: Yes, it is from my standpoint.
- 9 THE COURT: What do you think, Mr. Reif, from this
- 10 standpoint of moving my case, I'm not getting much out of this,
- 11 it seems to me. It is unlikely, and you can correct me, either
- 12 of you if I'm wrong, but it is unlikely the Board of Viewers

- 13 conclusion is going to be astronomically higher than what
- 14 Sammartino already did. So all you're going to end up with, if
- 15 it's not appealed, is another 100 or 200 grand in your pocket,
- 16 at which point the lay of the land will be precisely the same
- 17 way it is before me right now, except there would have been no
- 18 motion practice and nothing would have happened over here.
- 19 Now, let's go off the record here.
- 20 (Discussion held off the record.)
- 21 THE COURT: Look it, I'm looking at the amended case
- 22 management order. So discovery closed on October 31st it looks
- 23 like?
- MR. REIF: That's correct.
- 25 THE COURT: Did you complete your discovery, Pat,

- 1 essentially?
- 2 MR. DELANEY: We did. We went beyond that deadline,
- 3 but we got it done.
- 4 THE COURT: So discovery is done.
- 5 MR. REIF: Again, your Honor, the only thing I would
- 6 say, for what it's worth, that of course from client's

- 7 standpoint, there is no question at trial Mr. Delaney could
- 8 file a motion for a directed verdict, that type of thing. I
- 9 think it's certainly prejudicial to have gone by that November
- 10 20th deadline and now talk about Developers filing a motion for
- 11 summary judgment.
- MR. DELANEY: Judge, it absolutely is not
- 13 prejudicial to them. If you adjust the schedule, there's
- 14 nothing that's happened in the interim. The plaintiff's have
- 15 known of these defenses from the outset.
- MR. REIF: There is no question about that, I'm
- 17 simply saying, your Honor, if the deadline is upheld, that I
- 18 get to a jury if the case is not settled.
- 19 THE COURT: Well, if that deadline is not upheld and
- 20 they lose their summary judgment motion, you still get to a
- 21 jury, it seems to me. Look it, this is what I'm going to do.
- 22 I take it implicitly that what the defendant is asking for is
- 23 an extension of time on the pretrial schedule?
- MR. DELANEY: Right.
- 25 THE COURT: I'm inclined to grant that. But I'm not

1 inclined to grant much. Now, we're right smack in the holiday 2 period. You file, if you're going to do it -- your motion and supporting brief in 30 days. And then, Mr. Reif, you've got 30 days, it's more than I normally give, he's got 30 days to move, I'm going to give you 30 days to respond to any motion. I'm 6 not even going to order the timing on the filing of pretrials right now, it's premature, I'll just wait and see what happens. I'm not going to get an order out on that, frankly, because it's one less logistical thing, I'm without my deputy clerk right now. All right, let's go off the record. 11 (Discussion held off the record.) 12 (Whereupon, at 9:45 a.m., the proceedings were 13 concluded.) 14 15 16 17 18 19 20

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